



NAVIGARE YACHTING
EXPERIENCE TOGETHER

Navigare Holiday Program 2020





Navigare Holiday Program

When you invest in any of Navigare's Investment Programs, you take part in Navigare's exclusive Holiday Program. Choose between spending your holiday sailing at one of our worldwide destinations, in a luxury villa in Italy, Thailand, Costa Rica, Jamaica or Florida, or in a ski resort in the Alps.

According to Navigare's unique Holiday Program, the yacht you purchase will determine the number of points you earn and can redeem any given year. The larger your yacht, the more points to use on a yacht of similar size, or smaller for even more sailing time.

The basis of sailing time within the Holiday Program is up to 8 weeks of pre-booked sailing, plus 4 weeks on short notice, on your own yacht and/or another equivalent yacht in one of our 9 Navigare bases. The number of sailing weeks ultimately varies with the popularity of the season: the more popular the season (peak or high weeks), the more points are required.

The Holiday Program also gives you access to reciprocity sailing in over 50 destinations worldwide. Additionally, we offer a large variety of land holidays and can customize your destination — virtually anywhere in the world! — to suit your desires. Both reciprocal sailing destinations and land holidays are redeemed with high points only. Our dedicated Concierge team will assist you with the planning and booking of your holidays according to your available points.

How it works			POINTS EARNED		POINTS REDEEMED		
TYPE	BUILT	CATEGORY	HIGH POINTS	MIDDLE POINTS	POINTS PER HIGH WEEK	POINTS PER MIDDLE WEEK	POINTS PER LOW WEEK
Lagoon 50	2019	33	1200	400	600	400	200
Beneteau Oceanis 46.1	2019	10	510	170	255	170	85

How to use the Points Table:

- If you purchase a Lagoon 50, you earn 1200 High Points and 400 Middle Points. These could be redeemed as 2 weeks of High Points (High Season) plus one week of Middle Points (Middle Season) on your yacht, or another equivalent yacht elsewhere.
- Or you may convert all earned points to $1200 + 400 = 1600$ points and redeem them in 8 weeks of Low Season (8x200 Low Points) on that same or equivalent yacht.
- In any given year, you may also redeem parts or all of your points on a different size yacht. For example the 400 earned Middle Points can be used as 2 weeks of Low Season on your Lagoon 50, or 2 weeks of Middle Points on a Beneteau Oceanis 46.1 (or 4 weeks of Low Season).

Over 50 destinations... and counting!

Through Navigare's exclusive Holiday Program, you have access to over 50 sailing destinations worldwide, plus exclusive land holidays.

SEASONS & POINTS APPLY TO THE FOLLOWING DESTINATIONS:

Croatia - Dubrovnik	Navigare Yachting
Croatia - Split	Navigare Yachting
Greece - Athens	Navigare Yachting
Spain - Mallorca	Navigare Yachting
Turkey - Göcek	Navigare Yachting
Sweden - Stockholm	Navigare Yachting
BVI - Tortola	Navigare Yachting
Thailand - Phuket	Navigare Yachting
Seychelles - Mahe *	Navigare Yachting
USA - Newport	Navigare Yachting

* New 2020/2021 destination. Until seasons are announced & published for these destinations, booking require HIGH points. Contact our Concierge Team for details.






THE FOLLOWING RECIPROCITY BASES ARE BOOKABLE WITH HIGH POINTS ONLY:

Australia - Whit Sundays	Asia and pacific	Italy - Sicily	Mediterranean
Myanmar	Asia and pacific	Italy - Tuscany	Mediterranean
Fiji	Asia and pacific	Italy - Salerno	Mediterranean
Tahiti	Asia and pacific	Slovenia. Izola, Portoroz	Mediterranean
Thailand - Koh Chang	Asia and pacific	France - Riviera, Cogolin och Bormes-le-Mimosas	Mediterranean
China - Hongkong	Asia and pacific	France - Brittany, La Trinite sur mer	Mediterranean
Taiwan	Asia and pacific	France - Corsica	Mediterranean
Finland	Scandinavia	Germany - canalboats	Mediterranean
Norway - Bergen	Scandinavia	Italy - canalboats	Mediterranean
Norway -Tromsö	Scandinavia	Poland - Mikolajki och Wilkasy- canalboats	Mediterranean
Cuba	Caribbean and Bahamas	Montenegro, Kotor	Mediterranean
Antigua	Caribbean and Bahamas	Spain Barcelona	Mediterranean
Guadeloupe	Caribbean and Bahamas	Spain - Ibiza	Mediterranean
Martinique	Caribbean and Bahamas	Spain - Canary Islands - Lanzarote	Mediterranean
Saint Lucia	Caribbean and Bahamas	Spain - Canary Islands - Tenerife	Mediterranean
Saint Vincent	Caribbean and Bahamas	Greece - Sporades	Mediterranean
Grenada	Caribbean and Bahamas	Greece - Kos	Mediterranean
St Martin	Caribbean and Bahamas	Greece - Lefkas	Mediterranean
Puerto Rico	Caribbean and Bahamas	Greece - Rhodos	Mediterranean
Bahamas	Caribbean and Bahamas	Croatia - Pula	Mediterranean
Belize	Caribbean and Bahamas	Malta	Mediterranean

For more information about our Land Holidays and booking requests, please contact concierge@navigare-yachting.com

Seasons Applicable to Navigare Bases

Legend

Off Season	
Low Season	
Middle Season	
High Season	
Peak Season*	

Week	Month	From Date	To Date	Country								
				Croatia	Greece	Spain	Turkey	Sweden	BVI	Thailand	Newport, USA	
01	January	30-Dec-19	5-Jan-20							Peak	Peak	
02		6-Jan-20	12-Jan-20							High	High	
03		13-Jan-20	19-Jan-20							High	High	
04		20-Jan-20	26-Jan-20							High	High	
05		27-Jan-20	2-Feb-20							High	High	
06	February	3-Feb-20	9-Feb-20							High	High	
07		10-Feb-20	16-Feb-20							High	High	
08		17-Feb-20	23-Feb-20							High	High	
09	March	24-Feb-20	1-Mar-20							High	High	
10		2-Mar-20	8-Mar-20							High	High	
11		9-Mar-20	15-Mar-20							High	High	
12		16-Mar-20	22-Mar-20	Low	Low	Low				High	High	
13		23-Mar-20	29-Mar-20	Low	Low	Low				High	High	
14	April	30-Mar-20	5-Apr-20	Low	Low	Low			High	High		
15		6-Apr-20	12-Apr-20	Low	Low	Low	Middle		High	High		
16		13-Apr-20	19-Apr-20	Low	Low	Low	Middle		High	High		
17		20-Apr-20	26-Apr-20	Low	Low	Low	Middle		High	High	High	
18		27-Apr-20	3-May-20	Low	Low	Low	High		High	High	High	
19	May	4-May-20	10-May-20	Low	Low	Low	High		High	High	High	
20		11-May-20	17-May-20	Low	Low	Low	High		High	High	High	
21		18-May-20	24-May-20	Middle	Middle	Middle	High		High	High	High	
22		25-May-20	31-May-20	Middle	Middle	Middle	High		High	High	High	
23	June	1-Jun-20	7-Jun-20	Middle	Middle	Middle	High		High	High	High	
24		8-Jun-20	14-Jun-20	Middle	Middle	Middle	High	Middle	High	High	High	
25		15-Jun-20	21-Jun-20	High	High	High	High		High	High	High	
26		22-Jun-20	28-Jun-20	High	High	High	High		High	High	High	
27		29-Jun-20	5-Jul-20	High	High	High	High		High	High	High	
28	July	6-Jul-20	12-Jul-20	High	High	High	High		High	High	High	
29		13-Jul-20	19-Jul-20	High	High	High	High		High	High	High	
30		20-Jul-20	26-Jul-20	High	High	High	High		High	High	High	
31		27-Jul-20	2-Aug-20	High	High	High	High		High	High	High	
32		3-Aug-20	9-Aug-20	High	High	High	High		High	High	High	
33	August	10-Aug-20	16-Aug-20	High	High	High	High	Middle		High	High	
34		17-Aug-20	23-Aug-20	High	High	High	High	Middle		High	High	
35		24-Aug-20	30-Aug-20	High	High	High	High	Middle		High	High	
36	September	31-Aug-20	6-Sep-20	High	High	High	High	Middle		High	High	
37		7-Sep-20	13-Sep-20	High	High	High	High	Middle		High	High	
38		14-Sep-20	20-Sep-20	High	High	High	High	Middle		High	High	
39		21-Sep-20	27-Sep-20	High	High	High	High	Middle		High	High	
40		October	28-Sep-20	4-Oct-20	Middle	Middle	Middle	High			High	High
41	5-Oct-20		11-Oct-20	Low	Low	Low	High			High	High	
42	12-Oct-20		18-Oct-20	Low	Low	Low	High		Low	Low		
43	19-Oct-20		25-Oct-20	Low	Low	Low	High		Low	Low		
44	26-Oct-20		1-Nov-20	Low	Low	Low	High		Low	Low		
45	November	2-Nov-20	8-Nov-20				Middle		Middle	Middle		
46		9-Nov-20	15-Nov-20				Middle		Middle	Middle		
47		16-Nov-20	22-Nov-20				Middle		Middle	Middle		
48	December	23-Nov-20	29-Nov-20						Middle	Middle		
49		30-Nov-20	6-Dec-20						High	High		
50		7-Dec-20	13-Dec-20						High	High		
51		14-Dec-20	20-Dec-20						High	High		
52		21-Dec-20	27-Dec-20						Peak	Peak		

* Peak season applies only in BVI and Thailand, where double HIGH points are required for every peak week.

Booking costs may include Carefree Pack, VAT, cruising tax, and/or administration fee for country change. Please refer to the Holiday Program General Terms & Conditions for details.

Points Table for Navigare Bases

MODEL	CATEGORY	BUILT	POINTS EARNED		POINTS REDEEMED			
			HIGH POINTS	MIDDLE POINTS	POINTS PER HIGH WEEK	POINTS PER MIDDLE WEEK	POINTS PER LOW WEEK	
BAVARIA CRUISER 30 2 cab Swe DUFOUR 335 GL 2 cab Tur	1	2006	240	80	120	80	40	
		2013						
BAVARIA CRUISER 36 3 cab Swe DUFOUR GL 375 3 cab Swe BAVARIA CRUISER 37 2 cab Tur BENETEAU Oceanis 38.1 2 cab Tur JEANNEAU Sun Odyssey 349 Cro	2	2011	270	90	135	90	45	
		2011						
		2014						
		2019						
		2016						
BAVARIA 40 3 cab Swe	3	2010	300	100	150	100	50	
BAVARIA 41 Cro BAVARIA 42 3 cab Swe SUN ODYSSEY 439 Swe JEANNEAU Sun Odyssey 44i 4 cab Tur DUFOUR 445 GL 3 cab Tur JEANNEAU Sun Odyssey 409 3 cab Tur BENETEAU Oceanis 41 3 cab Tur BAVARIA CRUISER 41 3 cab Tur JEANNEAU Sun Odyssey 419 3 cab Tur JEANNEAU Sun Odyssey 439 Cro	4	2015	330	110	165	110	55	
		2007						
		2011						
		2009						
		2012						
		2014						
		2014/15						
		2015						
		2016						
		2013/15						
JEANNEAU Sun Odyssey 439 Gre BAVARIA 46 Vision* Cro	5	2014	360	120	180	120	60	
		2014						
BENETEAU Oceanis 41.1 Cro BAVARIA CRUISER 45 4 cab Tur DUFOUR 445 GL 4 cab Tur BENETEAU Oceanis 41.1 3 cab Tur JEANNEAU Sun Odyssey 419 Cro								2017
		2011						
		2012						
		2018						
	2018							
JEANNEAU Sun Odyssey 440 3 cab Cro JEANNEAU Sun Odyssey 449 Gre Cro JEANNEAU Sun Odyssey 440 Cro Gre Spa BAVARIA 46 Swe BAVARIA 46 Cruiser Gre Cro Spa BVI BAVARIA 46 Vision* BVI JEANNEAU Sun Odyssey 50 DS*S' 3 cab Tur BENETEAU Oceanis 45 3 cab Tur BENETEAU Oceanis 45 4 cab Tur BAVARIA CRUISER 46 4 cab Tur BENETEAU Oceanis 45 3 cab Tur	6	2019	390	130	195	130	65	
		2016/17						
		2018/20						
		2006						
		2014/16						
		2015						
		2012						
		2014						
		2015						
		2016						
		2018						
		2018						
JEANNEAU Sun Odyssey 469 Cro		7						2014/15
BAVARIA 45 Cruiser Swe SUN ODYSSEY 440 3 cab Swe			2010					
	2018							
ERICSON 38* NEWPORT only HIGH HUNTER 38* NEWPORT only HIGH JEANNEAU Sun Odyssey 469 BVI BAVARIA CRUISER 50 'S' Tur BENETEAU Oceanis 48 Cro Gre 4 cab JEANNEAU Sun Odyssey 479 Cro Gre Spa BENETEAU Oceanis 46.1 NEW 3 cab Tur	8	1996	450	150	225	150	75	
		2007						
		2013						
		2013						
		2014						
		2018						
		2020						

Points Table for Navigare Bases

MODEL	CATEGORY	BUILT	POINTS EARNED		POINTS REDEEMED		
			HIGH POINTS	MIDDLE POINTS	POINTS PER HIGH WEEK	POINTS PER MIDDLE WEEK	POINTS PER LOW WEEK
BENETEAU Oceanis 48 Cro 4 cab	10	2016	510	170	255	170	85
BENETEAU Oceanis 48 Cro 5 cab		2013					
BENETEAU Oceanis 48 Cro 4 & 5 cab		2015/17					
BENETEAU Oceanis 46.1 DUB Gre Spa		2019					
JEANNEAU 53**'S' Tur		2010					
SUN ODYSSEY 490* 3 cab Tur		2018					
BAVARIA 50 'S' Swe		2008					
JEANNEAU SUN ODYSSEY 509 'S' Cro		2014					
JEANNEAU Performance 53 'S' Cro		2011/14					
BAVARIA 51 'S' Gre Cro Spain		2014/16/18					
BENETEAU Oceanis 48 Cro	11	2018	540	180	270	180	90
JEANNEAU SUN ODYSSEY 509 'S' Gre		2013					
JEANNEAU SO 42D* NEWPORT only HIGH		2010					
JEANNEAU 409* NEWPORT only HIGH		2013					
JEANNEAU SUN ODYSSEY 509 'S' BVI 3 cab	12	2014	570	190	285	190	95
J. SUN ODYSSEY 509**'S' Cro		2014					
Lagoon 39 Cro		2014					
JEANNEAU SUN ODYSSEY 519 'S' Cro		2016					
OCEANIS 41.1* NEWPORT only HIGH	13	2020	600	200	300	200	100
JEANNEAU Performance 53 'S' Gre		2013					
NAUTITECH 40 Open Cro Gr		2015/6					
LAGOON 400-S2 (4 cabins) Cro		2014					
Lagoon 400-S2 (3 cabins)		2016/17					
LAGOON 39 Cro		2017					
JEANNEAU SUN ODYSSEY 519 'S' Cro Gre		2018					
JEANNEAU SUN ODYSSEY 519**'S' Cro Gre	14	2016/17	630	210	315	210	105
BENETEAU Oceanis 51.1 Cro, Gre		2018/20					
JEANNEAU Sunloft 47 'S' NEW Cro Gre		2020					
JEANNEAU Sunloft 47**'S' NEW BVI		2020					
LAGOON 400-S2 (4 cabins) Cro		2016/17					
Lagoon 400* THAI Ariel		2012					
Lagoon 40 Cro Gre Spain		2018/20					
FONTAINE PAJOT LUCIA 40 Tur		2019					
FONTAINE PAJOT LUCIA 40 Cro Gre		2019/20					
NAUTITECH 40 Open*BVI		2015					
Oceanis 55 'S' Cro	15	2015	660	220	330	220	110
LAGOON 40* 3+2 cab BVI	16	2020	690	230	345	230	115
FONTAINE PAJOT LUCIA 40* 3 cab BVI		2019/20					
JEANNEAU 57* 'S' Cro	17	2012	720	240	360	240	120
JEANNEAU 54 'S' Cro (5+1 & 4+1) Gre (4+1)		2016/17					
BENETEAU SENSE 51 'S' NEW Gre		2018					
FONTAINE PAJOT LUCIA 40* 4 cab BVI		2019					
LAGOON 40* 4+2 cab BVI		2019/20					
Lagoon 450**'S' THAI Fanny		2012					
Lagoon 42**'S' 3+1 cab BVI	18	2019/20	750	250	375	250	125
Lagoon 42 'S' Cro Gre Spain		2018/20					
Lagoon 42**'S' BVI (3+2 & 4+2)		2018/19					

Points Table for Navigare Bases

MODEL	CATEGORY	BUILT	POINTS EARNED		POINTS REDEEMED		
			HIGH POINTS	MIDDLE POINTS	POINTS PER HIGH WEEK	POINTS PER MIDDLE WEEK	POINTS PER LOW WEEK
FONTAINE PAJOT ASTREA 42 'S' Cro	19	2020	780	260	390	260	130
FONTAINE PAJOT ASTREA 42**S' BVI		2020					
Lagoon 42**S' BVI 4+2 cab BVI		2018/20					
LAGOON 42**S' Gre		2020					
HANSE 575**S' Cro 4+1	20	2014	810	270	405	270	135
HANSE 575**S' Cro 5+1		2014					
JEANNEAU 57* 'S' Cro		2015					
BAVARIA 57**S' Cro		2018					
LAGOON 450**S' BVI (King)		2015					
LAGOON 450 S2 'S' Cro		2016					
LAGOON 450F**S' Cro		2015					
LAGOON 450F 'S' Spa		2017/19					
LAGOON 450F 'S' Cro Gre	2018/19						
HANSE 575**S' Dbk	22	2016	870	290	435	290	145
HANSE 575**S'		2017					
OCEANIS 60**S' Cro		2015					
LAGOON 450 F* 'S' Cro	23	2018	900	300	450	300	150
LAGOON 46 'S' NEW Cro GRE		2020					
LAGOON 450 F**S' BVI		2017					
LAGOON 450 F**S' BVI		2018/19					
JEANNEAU 51**S' NEWPORT only HIGH		2018					
FONTAINE PAJOT 45 'S' NEW Cro	24	2020	930	310	465	310	155
FP LUCIA 40* NEWPORT only HIGH		2018					
FONTAINE PAJOT 45**S' NAHOA NEW Gre	26	2020	990	330	495	330	165
FP ASTREA 42**S' NEWPORT only HIGH		2019					
LAGOON 46**S' NEW GRE	27	2020	1 020	340	510	340	170
Lagoon 46**S' (4+2) NEW BVI		2020					
FONTAINE PAJOT SAONA 47**S' BVI	32		1 170	390	585	390	195
LAGOON 50**S' Cro	33	2018/20	1 200	400	600	400	200
Lagoon 50**S' BVI		2019/20					
FONTAINE PAJOT SABA 50 'S' Cro Gre	41	2019	1 440	480	720	480	240
FONTAINE PAJOT SABA 50**S' BVI		2020					
JEANNEAU 64* 'S' Cro	46	2016	1 590	530	795	530	265
OCEANIS YACHT 62* 'S' Cro		2018					
Lagoon 52**S' (6+2) Cro DBK	47	2017	1 620	540	810	540	270
Lagoon 52**S' (6+2 & 5+2) Cro		2017/18					
Lagoon 52**S' (6+2 & 5+2) Gre		2017/19					
LAGOON 52**S' (6+2) Spa		2018/19					
Lagoon 52 F**S' (5+2) BVI		2018					
Lagoon 52 F**S' (6+2) BVI		2019					

S' Boat only available bareboat with pre-approved skipper license and experience.

* Equipped with air-conditioning, generator.

PEAK SEASON: requires TWICE the number of HIGH points for the last and first week of the year in BVIs and Thailand.

POINTS ELIGIBILITY: The applicable number of points for which you qualified with your new yacht at time of purchase remains the same for the entire duration of the agreement. (Refer to the Holiday Program in effect at the time your agreement was signed).

Subject to change, please visit our website www.navigare-yachting.com for the latest version of the Holiday Program.

Our Concierge Team: dedicated to serve our Investors

Once your Agreement is signed, our Concierge Team will send you a general introduction and welcome you to the fleet!

Soon after the boat is entered into the booking systems, you will receive the following login details:

NauSYS - charter booking & management system - Owner portal

<https://owner.nausys.com/CBMS-owner/>

NSP - Navigare Service Platform.

<https://maintenance.navigare-yachting.com/login>

How to book your weeks: please e-mail concierge@navigare-yachting.com with your desired dates and booking request, or your option request (valid for 6 days). Be sure to check availability of your desired weeks first, by logging on to the booking system.

Are you tempted by some other destinations? Or a land holiday? Send us an e-mail with your desired destination, travel dates, and number of the persons. We'll take it from there!

Should you wish to add some other extra services (see full list in Navigare Yachting Price List), VIP Pack (early check in - available in some of the locations on a limited basis), SUP, provisioning or others - please notify us by email, and we will amend your booking accordingly.

After your weeks have been booked, and as we draw closer to your start date, our Concierge Team will be in touch to obtain your crew list and arrival details.

Should you have any further questions or require more information, please contact concierge@navigare-yachting.com and we will get right back to you!

Our Concierge Team is there to assist our investors throughout their journey, from start to finish: answering all your questions, taking care of your requests, providing information and managing all aspects of the Navigare investment program. Currently your team includes:

Angela Fustin | Concierge Executive

Santaja Delić | Investors Concierge and Front Office Manager Croatia

Suzana Pavić | Investors Concierge Admin and Client Coordinator Croatia

Anders Svedberg | Yacht Investor Relations Manager

Angela ensures customer satisfaction for all of our investors, while meeting the strategic objectives of Navigare Yachting. She's been in this role for the majority of her tenure with Navigare since joining our company over 10 years ago. Clients and investors alike will be greeted by **Santaja** in our largest Navigare base in Seget, Croatia. She looks forward to welcoming you personally during Check-In in the summer season, and she will happily support you with booking your reservations and following up on them right up until the start of your holiday. Also based in Seget, Croatia, our client coordinator **Suzana** is a tremendous resource for all of our clients. Additionally, she provides administrative support to the entire Concierge team. For many years, **Anders** has been responsible for overseeing the commissioning and handover of all yachts to our investors. He is there to welcome you when you come aboard your yacht for the first time. Not only does he know the local language, Anders loves to share his impressive knowledge and experience about yachts and our exceptional destinations — no doubt you will enjoy learning from him!

concierge@navigare-yachting.com

